**VOCAL**

* Change in loudness and tone of voice
* Change in speed (usually slowing down)
* Pauses before and after the point

**VISUAL**

* A change in the body position
* Holding eye contact for slightly longer period of time just before, during and after making your point
* Use hand gesture

**VERBAL**

* Amount of time spent on an idea
* Direct reference to point being made:
	+ First….
	+ The second concept involved is….
	+ Another important aspect….
	+ Now get this…it’s important
	+ Now this is the most important point I’m making
	+ Pay close attention to this point
	+ Of all that’s been said, the next point is vital to retain
* Repetition: once, twice, even three times of:
	+ A word
	+ A phrase
	+ A sentence